# Manufacturing Workshop



# The Nuts and Bolts: How to develop people and manage cash

- \* Inspire yourself into action with Peter Webb's multi award winning rise to business success
- \* Get further insight in how to attract, recruit, retain, motivate and manage your staff
- \* Evaluate the many funding options open, from Capital, Grants to Loans
- Understand the key features of your business that you need to improve
- \* Leave enthused and focused on a 3-step action plan

# Why should you attend?

- \* To be inspired by Peter Webb's compelling story "from my garage to employing 145 people in my 25,000 square feet factory."
- \* To resolve issues in your business
- To allow yourself to conduct a quick self-audit on your company
- To identify the three priority areas of your business that need improving
- \* To receive inspiring, creative and free business advice from independent experts and thought leaders
- To leave with an immediate and achievable action plan to improve and grow

### Who should come?

- \* Business owners who need to develop their staff
- Senior management wishing to improve specific areas of the business
- \* Business owners and managers looking for new ideas
- \* Businesses looking to develop export markets

The areas of expertise range from business strategy and sales and marketing to finance, managing people and specific operations and procedures (including health and safety, risk management, security, ISO accreditation, process improvement and waste minimisation).

## DATE AND TIME

Wednesday 20th November

#### **VENUE**

Deans Place Hotel, Alfriston, BN26 5TW

#### **COST**

£30 + VAT to include full English breakfast buffet

# TO BOOK PLACES

Please e-mail info@businesscornerstones.co.uk

#### THE AGENDA

7.00 - 7.40

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7.40 - 8.25	Breakfast
8.25 - 8.30	Welcome and Introduction
8.30 - 9.00	Peter Webb Business of the Year at the
	Southern Business Awards, and the Queens
	Award for Enterprise for overseas trade.
	Focussing on how he built his business, and
	in particular how he has developed his staff
	including his innovative ideas that endear his
	workforce to his company.
9.00 - 9.40	Interactive Workshop I
9.45 - 10.25	Interactive Workshop II
10.25 - 10.45	One to One Solutions
10.45	Prize Draw & Close

Registration & Networking

This event has been sponsored by









